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“ Before five years ago, the driver of value creation in private equity was predominantly financial engineering and M&A, ” says Dan Hawkins, founder and president of Summit Leadership Partners. “ But today, the growth engine of many of these middle-market companies is their talent and their organizational capability. ”

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The middle market is a critical sector of the American economy and an important engine of job creation, accounting for the majority of new U.S. jobs since 2008. Key Takeaways

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SAP. This article originally appeared in the March/April 2020 issue of Middle Market Growth.

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