

## The Leaders Guide To Negotiation How To Use Soft Skills To Get Hard Results Financial Times Series

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The Leader's Guide to Negotiation will set you up with the skills you need to never lose a negotiation again, mainly because you will never again enter into a win-lose situation, favoring instead a strong win-win strategy. Once you have learned how to implement a win-win approach, all your future negotiations will be easier, more satisfying ...

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