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presentation_knowing what to put in and what to leave out

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Say It with Presentations: How to Design and Deliver Successful Business Presentations. This compelling, comprehensive presentation toolkit tells you when, why, and how to use humor, and, yes, silence to get your points across...how to make the most of visuals...set up facilities and equipment...and rehearse to communicate your confidence, conviction and enthusiasm, and much, much more.

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Say It With Presentations.

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presentation_knowing what to put in and what to leave out Determining your message_how to make it clear, direct,...

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Say it with Presentations McGraw Hill Professional, 2006 For over 45 years, McKinsey & Company's Gene Zelazny has been showing McKinsey consultants and professionals around the world how to plan, design, and deliver effective business presentations and how to improve and expand their repertoire of presentation skills.

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1. Visuals (based on
Zelazny's book: Say it With
Charts) a. Select the chart
form. b. Write titles that
ARE the message/point you
want your audience to know.
c. Use graphical treatment
(ex: contrast) to draw

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attention to your message
("Take responsibility for
your point of view.") 2. So-
what. 3. Transitions. C.
Produce visual aids &
handouts. III.

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