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Practice Made (More) Perfect is an excellent reference for any firm owner who is interested in transforming his/her firm from a practice into a business." --Charles Goldman, industry executive"Mark, as usual, asks probing, if not disturbing, questions that will serve to demonstrate why active management is a requisite for sustaining value in your advisory business.

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Acknowledgments There have been many people we've crossed paths with who have had a profound impact on our thinking. Since Practice Made Perfect was published in 2005, both of us ... - Selection from Practice Made (More) Perfect: Transforming a Financial Advisory Practice into a Business [Book]

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In Practice Made (More) Perfect: Transforming a Financial Advisory Practice into a Business (Wiley; August 2011; \$75.00; 978-1-118-01931-3: Hardcover; Available in all ebook formats), Mark C. Tiberghien, Chief Executive Officer for Pershing Advisor Solutions LLC, and Rebecca Pomeroy, CEO of Moss Adams Wealth Advisors, provides leaders of financial-planning, investment-management, wealth-management, and other advisory firms with the techniques that make business managers most effective.

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