

## Personal Styles Effective Performance Make Your Style Work For You

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### 10 Tips for Effective Employee Performance Reviews

The concept of Social Styles (aka Personal Styles) has been around for well over 20 years. It may have lost some of its buzz because it no longer qualifies as the latest flavor, but it is a concept that remains popular and is used widely because it offers a practical model of personality and communication.

### Social Styles and Effective Performance

The model that I use is based on the work of David Merrill and Roger Reid (published in 1981 as Personal Styles and Effective Performance); they use the term ' Social Styles '. This is an ' inter-personal ' model. The four behavioural styles within this model (Analytical, Amiable, Expressive, Driver) closely reflect the Four Temperaments of Hippocrates. Using the ' People Styles ' model. Each behavioural style within the model has a set of characteristics.

### Social Styles - Changing minds

Personal Styles and Effective Performance: Make Your Style Work For You [David W. Merrill, Roger H. Reid] on Amazon.com. \*FREE\* shipping on qualifying offers. Book by David W. Merrill, Roger H. Reid

### Personal Styles & Effective Performance: Make Your Style ...

Those actions tend to be rooted in one of four primary social styles: Analytical, Amiable, Driving, and Expressive-which readers are invited to compare and contrast with their own styles, as a starting point for potential improvement.First published in 1981, Personal Styles & Effective Performance continues to be a popular resource for the self-improvement minded.

### Personal Styles & Effective Performance - David W. Merrill ...

Social Styles and Effective Performance Joyce Yen Coleen Carrigan. Hope everyone had a chance to fill out their personal styles inventory. Goals • Define Social Styles • Become aware of both our own styles and ... to make a point ...

### Amazon.com: Personal Styles & Effective Performance ...

- Personal Styles & Effective Performance DISC Behavioral Tendencies A high level of versatility, then, is the key behavioral ingredient that will cause people to describe you using the positive adjectives above, instead of the negative ones.

### Personal styles and effective performance : make your ...

First published in 1981, Personal Styles & Effective Performance continues to be a popular resource for the self-improvement minded. By learning its lessons now, tomorrow's business professionals can have the edge in interpersonal effectiveness-one of the most important facets of a successful career.

### Personal styles and effective performance : make your ...

Driver / Analyst / Amiable / Enthusiast - revisited How would you make a brief pitch to each of these? Team behaviour styles and colours Analytical Driver Amiable Expressive Merrill DW, Reid RH. Personal Styles and Effective Performance: Make Your Style Work for You. London: CRC Press; 1999 Ideas—What ideas do they have about their job ...

### Personal Styles & Effective Performance - CRC Press Book

Personal Styles and effective performance : make your style work for you Item Preview

### Personal Styles and Effective Performance: Make Your Style ...

Personal styles and effective performance : make your style work for you. [David W Merrill, Roger H Reid] -- "Tens of thousands of professionals have attended David W. Merrill's acclaimed 'Style Awareness Workshops' The goal: improvement of interpersonal effectiveness skills-inspiring better communication, ...

### Personal styles and effective performance : make your ...

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### Personal Styles Effective Performance Make

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### Personal styles and effective performance : make your ...

Get this from a library! Personal styles and effective performance : make your style work for you. [David W Merrill, Roger H Reid] -- States the different categories of an individual's style in relating to others and offers skills for evaluating a personal style and utilizing it effectively.

### Driver / Analyst / Amiable / Enthusiast - revisited

Personal Styles and Effective Performance Tens of thousands of professionals have attended David W. Merrill's acclaimed "Style Awareness Workshops" The goal: improvement of interpersonal effectiveness skills-inspiring better communication, improved productivity, and a more harmonious working environment.Students preparing for business, management, or sales careers can also benefit from Merrill's techniques, presented in Personal Styles & ...

### Personal Styles & Effective Performance

First published in 1981, Personal Styles & Effective Performance continues to be a popular resource for the self-improvement minded. By learning its lessons now, tomorrow's business professionals can have the edge in interpersonal effectiveness-one of the most important facets of a successful career.

### People Styles—what are they and how do they work? | Free ...

Low responsiveness. A person with lower responsiveness is less likely to be empathetic as there is less emotional content in their reactions. Their response has a higher cognitive element and so they think more before responding, which can make responses slower. In the social styles grid, low responsiveness typically has the label 'Controls'.

### Personal Styles & Effective Performance by David W. Merrill

Those actions tend to be rooted in one of four primary social styles: Analytical, Amiable, Driving, and Expressive-which readers are invited to compare and contrast with their own styles, as a starting point for potential improvement.First published in 1981, Personal Styles & Effective Performance continues to be a popular resource for the self-improvement minded.

### Full E-book Personal Styles Effective Performance: Make ...

These tips are applicable in your daily conversations with employees. They are also critical in your periodic, formal meetings with employees to discuss job goals and performance. These ten tips will help you make performance reviews positive and motivational. They will improve—not deflate—your ability to interact with your reporting employees.

### 9780801968990: Personal Styles & Effective Performance ...

Students preparing for business, management, or sales careers can also benefit from Merrill's techniques, presented in Personal Styles & Effective Performance. Merrill's approach emphasizes the interrelationships between behavior and social style-encouraging students to consider how their own actions influence responsiveness from others.

### Personal Styles & Effective Performance | Taylor & Francis ...

First published in 1981, Personal Styles & Effective Performance continues to be a popular resource for the self-improvement minded. By learning its lessons now, tomorrow's business professionals can have the edge in interpersonal effectiveness-one of the most important facets of a successful career.

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