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**nities**  
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afternoon, on

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faster  
confluence of  
technology, the  
Internet, and  
changing  
consumer  
preferences, the  
future  
prosperity of  
the industry is  
far from  
secure. Like I

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See It offers practical solutions, such as making the sales process more customer-focused and digitally driven to encourage sales, managing new and used inventory to mitigate margin

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...

“Obstacles are  
like wild  
animals. they  
are cowards but



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they will bluff  
you if they can.

If they see you  
are afraid of  
them, they are  
liable to spring  
upon you; but if  
you look them  
squarely in the  
eye, they will  
sink out of  
sight."

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**Obstacles**

Like I See It is  
an insurance  
policy for every  
dealer's  
financial  
future.' ' --

Mark Rikess,  
president, The  
Rikess Group

' 'This book is a  
must read for  
those that want

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to prepare for,  
and profit from,  
the automotive  
disruption that  
is ahead.' ' --

Brian Benstock,  
vice president,  
Paragon Honda  
and Paragon  
Acura

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Automotive solutions, such  
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more customer-  
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digitally driven  
to encourage  
sales, managing  
new and used  
inventory to  
mitigate margin

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And Opportunities

compression, and  
ending factory

bonus checks. It

spurs much-

needed

conversations

and sets

guideposts that

help dealers,

OEMs, and

solution

providers

improve ...

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Lyrics - Lets  
say sunshine for  
everyone But as  
far as I can

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remember We've  
been migratory  
animals Living  
under changing  
weather Someday  
we will foresee  
obstacles  
Through the  
blizzard,  
through the ...

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**Shaping the ...**

If you don't see  
the obstacle or  
believe it's a  
hindrance,  
you'll never  
reach your  
goals, blaming  
everything and  
everyone but the  
person  
responsible. ...  
I like to create  
rhythm in my

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life so I ...  
Shaping The

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solutions, such  
as making the  
sales process  
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focused and  
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to encourage sales, managing new and used inventory to mitigate margin compression, and ending factory bonus checks.

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...

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video? ... "Like  
I See It." Dale  
sat down with  
David Pyle,  
senior vice ...

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Obstacles are  
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animals. They are cowards but they will bluff you if they can. If they see you are afraid of them... they are liable to spring upon you; but if you look them squarely in the eye, they will slink out of sight.



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sales, managing  
new and used  
inventory to  
mitigate margin  
compression, and  
ending factory  
bonus checks.

## **35 Inspirational Quotes On Obstacles ...**

“I see no  
obstacles, but  
only

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opportunities,”  
Shaping The  
says Professor  
Future Of Retail  
Yang Jia. Yang  
Automotive  
is the only  
visually  
impaired CPPCC  
member, or  
China's national  
adviser.

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