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Siebel CRM - B.Lay
In case you missed our Oracle Siebel CRM Licensing expert session, hosted by b.lay director Richard Spithoven and Anamaria Avram, you can now watch the recording online. License-wise many things...

Siebel CRM - B.Lay
"B-lay's Oracle expertise and their advice during contract renewals has been important for VZG in managing our licenses. Thanks to B-lay there now is an administration of all our Oracle licenses, Flexera is set up properly and we know our license position.

Siebel CRM - Employee, customer and partner products - B-lay
Siebel CRM is an extensive and complex Customer Relationship Management software solution. Since 2006, Siebel CRM is part of the Oracle product offering. It allows organizations to manage customer information, and to process orders, service requests, payments, etc.

Siebel CRM's main flavors - B-lay
Siebel CRM is a software solution that can provide a lot of benefits to your business, but requires a lot of in-depth knowledge and expertise to ensure that it is properly licensed. Any Siebel end-user not being audited before, in 99% of the cases has a license compliance issue.

Licensing Siebel CRM: an overview of the most ... - B-lay
However, since Oracle's acquisition of Siebel Systems, licensing Siebel CRM follows the standard Oracle policies which require test, development and acceptance instances to be licensed as well. This means that any person who only is authorized to use the programs in a test environment, even if he is not actively making use of the software program in this environment, still must be licensed.

Don't play hide and seek with Siebel CRM users - B-lay
A B-lay white paper The huge popularity of the original Siebel Systems products was the reason behind Oracle's acquisition of the company in 2006. License-wise many things did change after that.

Siebel CRM - B-lay
For example: Siebel CRM Base, licensed per Application User, allowing one individual to use one single Siebel software program. Under CAS licensing a customer may purchase different software products in one bundle (e.g. Siebel CRM Base licensed per Custom Suite User). This metric allows one individual to use multiple Siebel software programs as defined in the bundle.

Unawareness of Siebel License Keys - B.Lay
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The License Management Company - B-lay
LICENSING SIEBEL CRM Application User is defined as an individual authorized by you to use the applicable licensed application programs which are installed on a single server or on multiple servers regardless of whether the individual is actively using the programs at any given time.

Licensing Siebel CRM - blog.b-lay.com
Siebel CRM - Employee, customer and partner products Organizations can make use of the internal Siebel products by obtaining licenses for the Employee Products, and can make use of the external Siebel products by obtaining licenses for Customer Products and/or Partner Products.

Oracle Archives - Page 10 of 13 - B-lay
Our experts Anamaria Avram and Richard Spithoven give you insight in the most common license compliance issues seen with Oracle's Siebel CRM software programs. The huge popularity of the original Siebel Systems products has been the reason of Oracle's acquisition of the company in 2006.

Licensing Siebel CRM - cdn.instantmagazine.com
Licensing became more complex after Oracle acquired Siebel Systems. In the past, an end user had to enter into a license agreement with Siebel, after which he would receive his unique license keys to enable the functionality purchased.

The problem with Siebel license keys and pricing - B-lay
A B-lay white paper The huge popularity of the original Siebel Systems products was the reason behind Oracle's acquisition of the company in 2006. License-wise many things did change after that.

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The huge popularity of the original Siebel Systems products was the reason behind Oracle's acquisition of the company in 2006. License-wise many things did change after that. The next 11 sections of this B-lay white paper address many of the common pitfalls for organizations to avoid in the context of non-compliance and financial risk.

Siebel CRM - How to avoid the most common pitfalls ...
B-lay Webinar: Oracle Siebel Most Common Compliance Issues Our experts Anamaria Avram and Richard Spithoven give you insight in the most common license compliance issues seen with Oracle's Siebel CRM software programs.

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For example: Siebel CRM Base, licensed per Application User, allowing one individual to use one single Siebel software program. Under CAS licensing a customer may purchase different software products in one bundle (e.g. Siebel CRM Base licensed per Custom Suite User).

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Webinar Siebel CRM - The most common license compliance ...
B-lay Oracle audit are you ready? 1. Presentation Richard Spithoven OracleAuditAre you ready? 2. Presentation Richard Spithoven Richard Spithoven 2013 - present Director / Partner b.lay, the license management company 2009 - 2013 REGINAL DIRECTOR LMS Europe South 2005 - 2009 PRINCIPAL LICENSING CONSULTANT Oracle EMEA "Understanding the facts, enables you to make informed business decisions"

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