

It Consulting Essentials A Professional Handbook

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consultants to be "professional" however rarely do they understand that consultancy per se is unregulated with no barriers to entry and where anyone can set themselves up to practise as a management consultant.

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For an industry built on specifications, technical terminology can be surprisingly vague. Business IT consulting, IT services, and software consulting, for instance, may appear distinct and self-explanatory at first glance.In truth, it can be difficult to tell where one ends and another begins.

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2. HBR'S 10 Must Reads: The Essentials. It's important to have at least a basic understanding of major theories and academic thought within the business field, and for this, HBR's 10 Must Reads is a great place to start. This book compiles the top 10 articles on management and covers topics such as innovation, strategy, analytics, and managing change.

The 5 Essentials of Choosing a Consultant

Consulting Essentials is the perfect title for this book. I personally know Jeff and worked with him at a software company. He is a solid consultant, teacher and leader. This book is jam-packed with useful tools and practical experiences Jeff has included to articulate how to apply essential tools to being a good analyst and consultant.

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