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principles of management --
action-stimulating, people-
oriented, profit-maximizing
practices -- that made these
organizations successful.

**In Search of Excellence PDF
Summary - Thomas J. Peters**

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Some of the techniques listed in In Search of Excellence: Lessons from Americas Best-Run Companies may require a sound knowledge of Hypnosis, users are advised to either leave

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those sections or must have a basic understanding of the subject before practicing them.

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institute changes needed to
keep up in today's business
world. Lesson One : A Bias
for Action : 4.

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practices -- that made these
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In Search Of Excellence

Quotes by Thomas J. Peters

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H. Waterman, Jr.) 1982 |

Ranked as the "greatest
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Their response is a subtle one, taking heed of Japanese management lessons yet defending the American management record.

Americans, Peters and

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Waterman say, can be as good
as or better than the
Japanese.

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In Search of Excellence.

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First published in 1982, it is one of the best selling business books ever, selling 3 million copies in its first four years, and being the most widely held monograph in the United States from 1989 to 2006 (

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WorldCat data). The book purports to explore the art and science of management used by several 1980s companies.

**In Search of Excellence -
Thomas J. Peters - Paperback**

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Since 1982, where Peters and Waterman published their famous book In Search of Excellence - Lessons from America's Best-Run Companies, there have been many suggestions for a definition of Excellence,

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and for the success criteria
behind excellence. The
starting analysis model or
framework used by Peters and
Waterman was MCKINSEY's 7-S

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Key Lessons from "In Search
of Excellence" 1.

Preparation and knowledge
are key elements of
successful implementation.

2. Japanese advanced
managerial abilities. 3.

Create the perfect balance

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between rationality and
intuition.

In Search Of Excellence: Lessons from America's Best- Run ...

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America's Best-Run Companies
Profile Business Classics
by Thomas J. Peters, Robert
H. Waterman Jr. The
"Greatest Business Book of
All Time" (Bloomsbury UK),
In Search of Excellence has
long been a must-have for
the boardroom, business

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school, and bedside table.

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While "In Search of
Excellence, Lessons from
America's Best-Run

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Companies" is truly an oldie, with several of the cited companies no longer in existence, and most no longer "great" companies, I think many of the concepts hold true: Be close to the customer, treat employees

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like adults, small is beautiful, After leaving my position as CEO of a small IT company after its new owner, an arrogant Wharton MBA, made my life hell, I decided to spend some time revisiting the old time

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Books - Tom Peters

The "Greatest Business Book of All Time" (Bloomsbury UK), *In Search of Excellence* has long been a must-have for the boardroom, business

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Based on a study of forty-
three of America's best-run
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action-stimulating, people-
oriented, profit ...

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Quotes. "The art of creative

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leadership is the art of
institution building, the
reworking of human and
technological materials to
fashion an organism that
embodies new and enduring
values." ? Thomas J. Peters
, In Search of Excellence:

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