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Ferdinand F. Fournies (Author of Coaching for Improved ...

Ferdinand F. Fournies was an internationally acclaimed business consultant and author of bestselling business books that have been translated into multiple languages. An expert in management and sales techniques, Fournies consulted to companies around the world, including Kodak, Merck, Hewlett

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Ferdinand F. Fournies Books | List of books by author ...

Ferdinand F Fournies was born on August 14, 1928. He died on August 11, 2004 at age 75. We know that Ferdinand F Fournies had been residing in Flat Rock, Henderson County, North Carolina 28731.

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Coaching for Improved Work Performance, Paperback by Fournies, Ferdinand F., Coaching for Improved Work Performance, Paperback by Fournies, Ferdinand F., ISBN 0071352937, ISBN-13 9780071352932, Brand New, Free shipping in the US Offers practical advice on motivating employees, explains how to evaluate and coach employee performance, and suggests solutions to common personnel problems

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By Ferdinand Fournies Ferdinand F

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Former Columbia Graduate School professor and consultant Ferdinand Fournies knows. Over the course of two decades, Fournies interviewed nearly 25,000 managers asking them why, in their experience, direct reports did not accomplish their work as assigned. Here are the top reasons Fournies heard most often

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