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Amazon.com: Boss Life: Surviving My Own Small Business ...

I've been living the boss life since 1986. I own a small company that builds custom furniture. I started fresh out of college, with no experience. Ever since, my business has been my life, my education, and my struggle. When I began, I had no training as a businessman and no mentors to help me. I just wanted to make stuff and have fun.

Paul Downs - Boss Life: Surviving My Own Small Business Pdf

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In Boss Life, Columnist Paul Downs writes with tremendous insight about hiring employees, providing motivation to get the best out of them, and the difficult decisions he's made to let some of them go. Downs also looks outward to his dealings with vendors. And to providing each client with exemplary customer service fr

Boss Life Surviving My Own

Boss Life: Surviving My Own Small Business by. Paul Downs. 4.17 · Rating details · 395 ratings · 82 reviews When columnist Paul Downs was approached by The New York Times to write for their "You're the Boss" blog, he had been running his custom furniture business for twenty-four years strong. or mostly strong.

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for my first review of 2016, a wonderful book. Blow-by-blow of one year of running his furniture-making company, with close analysis of the ups and downs and near-death experiences as orders come in or get canceled, as ad strategies work well or poorly, and employees rise to new responsibilities vs. steal from the company.Works on many levels as he masterfully interweaves the specific and the ...

Boss Life: Surviving My Own Small Business

About Boss Life **A Forbes Best Business Book of the Year, 2015** **Winner of the 2015 800-CEO-READ Business Book Award in Entrepreneurship** When columnist Paul Downs was approached by The New York Times to write for their "You're the Boss" blog, he had been running his custom furniture business for twenty-four years strong. or mostly strong.. Now, in his first book, Downs paints an ...

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Boss Life: Surviving My Own Small Business Paul Downs. Shop Now. May starts on a Tuesday. Cash reserves are down. Sales? My last-minute surge brought our April total to \$161,978. Not what I wanted, but at least better than March. The production numbers aren't so good, either.

Boss Life: Surviving My Own Small Business: Downs, Paul ...

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Paul Downs writes for the "You're the Boss" blog at The New York Times website, so he's a practiced writer. What we didn't know is how practiced. For the entirety of 2012, he kept a journal to "shine light on the day-to-day life of a small business owner." And that is now a new book, Boss Life; Surviving My Own Small Business.

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