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Implementation
The Ultimate
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(7L) The Seven
Levels of
Communication -
Michael J. Maher ...

(7L) The Seven

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*Of
Levels of
Communication
tells the
entertaining and
educational story
of Rick Masters,
who is suffering
from a down
economy when he
meets a mortgage
professional who
has built a
successful business
without advertising*

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The Seven Levels
Of
*or personal
promotion.*

*Skeptical, he
agrees to
accompany her to
a conference to
learn more about
her mysterious
methods.*

*Amazon.com: 7L:
The Seven Levels
of Communication:
Go From ...*

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7L: The Seven Levels of Communication
Communication
outlines these levels in a pyramid, going from the bottom level of advertising up to the top, most high touch of one on one meetings. He suggests focusing your efforts on the top of the pyramid:

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The Seven Levels
Of
handwritten notes,
Communication
& seminars, and
Relationships To
meetings.
Referrals

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Levels of
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Go from ...
Find many great
new & used options
and get the best
deals for The (7L)*

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*Michael J. Maher
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Michael J. Maher
tells the inspiring
story of real estate
agent Rick Masters
who is suffering
through a down
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One of the top real
estate

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professionals in the
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a book that details
how he became
"America's Most
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Professional".

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Hardcover by

Maher, Michael J.,

ISBN 1940363217,

ISBN-13

9781940363219,

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Relates the story of

a struggling real

estate agent, who

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*learns a new
strategy, sharing
his trials and
triumphs.*

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USE UNBRANDED CARDS WITH A SYMBOL OR MONOGRAM THAT REPRESENTS YOU. IT'S A PERSONAL NOTE. 2. USE BLUE INK. IT LOOKS ORIGINAL AND POSITIVE. 3. WORDS - USE YOU, BUT AVOID I, ME, MY. 4. BE SPECIFIC IN YOUR PRAISE.

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It is told in an essay
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*Referral Library
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Of Referral Rainmaker
Communication Accelerator
Tuesday, January 7,
2020 at 2nd Floor
Conference Room,
Virginia Beach, VA.
Find event and
ticket information.

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guide to the book is \$500! Currently, that seems a bit steep for me. But given that the information in the \$10 book version on Kindle could literally make my 6 figures in Real Estate I am pretty sure the action plan is worth the money.

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Of
Communication

71 The Seven
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Levels of

Communication
tells the
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of Rick Masters,
who is suffering
from a down
economy when he

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meets a mortgage professional who has built a successful business without advertising or personal promotion.

Skeptical, he agrees to accompany her to a conference to learn more about her mysterious methods.

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Levels of
Communication by
Michael Maher
(Book Review)*

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August 17, 2017 ·

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